The Skills Companies Need Most in 2019 – And How to Learn Them



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[See The Skills Companies Need Most in 2020—And How to Learn Them]

It turns out that professionals are **keenly** interested in learning new skills (which makes us deliriously happy). And learning tends to spike in January, as people start the year focused on building new habits.

But here's the challenge: there are at least 50,000 professional skills in the world, according to LinkedIn data. 50,000!

If you're like us, you probably have time to learn a few skills this month. That begs the question: of those 50,000 skills you could potentially learn, which should you learn today to help you stand out all year?

To find out, we used exclusive LinkedIn data to determine the skills companies need most in 2019. These are the skills your boss and your boss's boss find most valuable, but have a hard time finding – and the skills that'll most help you better serve your clients and customers.

So consider this post your guide to the skills most worth learning in 2019.

The best part? We've unlocked **LinkedIn Learning** courses for all of January that teach these skills, so for a limited time you can learn them all for free.

The Soft Skills Companies Need Most in 2019

Strengthening a soft skill is one of the best investments you can make in your career, as they never go out of style. Plus, the rise of AI is only making soft skills increasingly important, as they are precisely the type of skills robots can't automate.

That's why **<u>57% of senior leaders</u>** today say soft skills are more important than hard skills.

What are the soft skills companies are looking for most in 2019? They are:

1. Creativity

Recommended Courses: <u>Creativity Bootcamp</u>, <u>The Five-Step</u> <u>Creative Process</u>, <u>Creativity: Generate Ideas in Greater Quantity and</u> <u>Quality</u>

Why it matters, in one sentence: While robots are great at optimizing old ideas, <u>organizations most need creative employees</u> who can conceive the solutions of tomorrow.

2. Persuasion

Recommended Courses: <u>Persuading Others</u>, <u>Becoming A Thought</u> <u>Leader</u>, <u>Advanced Consumer Behavior</u>

Why it matters, in one sentence: Having a great product, a great platform or a great concept is one thing, but the key is persuading people to buy into it.

3. Collaboration

Recommended Courses: <u>Collaboration Principles and Process</u>, <u>Being</u> <u>an Effective Team Member</u>, <u>Business Collaboration in the Modern</u> <u>Workplace</u>

Why it matters, in one sentence: As projects grow increasingly more complex and global in the age of AI, effective collaboration only grows more important.

4. Adaptability

Recommended Courses: <u>Strategic Agility</u>, <u>Developing Adaptable</u> <u>Employees</u>, <u>Developing Adaptability as a Manager</u>

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Why it matters, in one sentence: An adaptable mind is an essential tool for navigating today's ever-changing world, as yesterday's solutions won't solve tomorrow's problems.

5. Time Management

Recommended Courses: <u>Tony Schwartz on Managing Your Energy</u> <u>for Sustainable High Performance, Finding Your Time Management</u> <u>Style, Time Management for Managers</u>

Why it matters, in one sentence: A timeless skill, mastering time management today will serve you the rest of your career.

The Hard Skills Companies Need Most in 2019

The skills on this list reflect the impact of our increasingly digital world. Yes, that means a spike in cloud computing and AI, but it also means a spike in improving that digital experience (i.e. UX Design, web development, etc.).

Digital is also giving new uses for skills – for example, there's increased demand for audio production. This was a skill formerly needed for radio production; today, it's used for producing podcasts and digital ads.

Here are the hard skills companies need most in 2019, according to LinkedIn data:

1. Cloud Computing

Recommended Courses: Learning Cloud Computing: Networking, Learning Amazon Web Services (AWS) for Developers, AWS for Architects: Advanced Security

Why it matters, in one sentence: As the world rushes toward the cloud, companies are desperately searching for engineers who have the skills to accommodate this demand.

2. Artificial Intelligence



Recommended Courses: <u>Artificial Intelligence Foundations: Neural</u> <u>Networks</u>, <u>Artificial Intelligence Foundations: Machine</u> <u>Learning</u>, <u>Machine Learning and AI Foundations: Classification</u> <u>Modeling</u>

Why it matters, in one sentence: Its official — the Age of AI is here.

3. Analytical Reasoning

Recommended Courses: <u>Making Decisions</u>, <u>Decision Making</u> <u>Strategies</u>, <u>Executive Decision Making</u>

Why it matters, in one sentence: As they collect more data than ever before, companies are hungry for professionals who can make smart decisions based off of it.

4. People Management

Recommended Courses: <u>Motivating and Engaging</u> <u>Employees</u>, <u>Managing Team Conflict</u>, <u>Leading with Purpose</u>

Why it matters, in one sentence: The world has changed from a "command-and-control" model toward leaders who can coach and empower, a difficult skillset few professionals possess.

5. UX Design

Recommended Courses: <u>UX Foundations: Multidevice Design</u>, <u>UX</u> <u>Design: 01 Overview</u>, <u>UX Research for Agile Teams</u>

Why it matters, in one sentence: UX design is the key to making a digital world work for humans.

6. Mobile Application Development

Recommended Courses: <u>React Native Essential Training</u>, <u>iOS 12</u> <u>Development Essential Training: 1 Fundamental, UI, and</u> <u>Architecture, iOS 12 Development Essential Training: 2 Web</u> <u>Content, Views, and Distribution</u>



Why it matters, in one sentence: A skill that's been in-demand for several years as companies continue to design mobile-first platforms.

7. Video Production

Recommended Courses: <u>Foundations of Video: The Art of</u> <u>Editing</u>, <u>Video Foundations: Cameras and Shooting</u>, <u>Web Video for</u> <u>Business: Creating a Web Series</u>

Why it matters, in one sentence: Demand for video production is spiking as video streaming represents 70 percent of all consumer Internet traffic.

8. Sales Leadership

Recommended Courses: <u>Sales Coaching</u>, <u>Sales Management</u> <u>Foundations</u>, <u>Sales: Data-Driven Sales Management</u>

Why it matters, in one sentence: Sales is one of those skills that's always indemand, and great sales leaders are only becoming harder and harder to find.

9. Translation

Recommended Courses: <u>Communicating Across</u> <u>Cultures</u>, <u>Developing Cross-Cultural Intelligence</u>, <u>InDesign:</u> <u>Multilingual Publishing Strategies</u>

Why it matters, in one sentence: We are more connected globally than ever before, with translation skills breaking down one of the last remaining barriers: language.

10. Audio Production

Recommended Courses: <u>Digital Audio Foundations</u>, <u>Audio</u> <u>Recording Techniques</u>, <u>Tips & Tricks for Modern Producers</u>

Why it matters, in one sentence: Similar to video, there's been a spike in interest in podcasts and other audio digital formats recently, leading to increased demand for this skill.

11. Natural Language Processing

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Recommended Courses: <u>Artificial Intelligence Foundations:</u> <u>Thinking Machines</u>, <u>Creating Bots with the Microsoft Bot</u> <u>Framework, Part 2</u>, <u>NLP with Python for Machine Learning Essential</u> <u>Training</u>

Why it matters, in one sentence: The technology behind Alexa and Google Home, everything from our cars to our light bulbs are now becoming voice-activated.

12. Scientific Computing

Recommended Courses: <u>Matlab Essential Training</u>, <u>Scala Essential</u> <u>Training for Data Science</u>, <u>Data Science Foundations: Python</u> <u>Scientific Stack</u>

Why it matters, in one sentence: Scientific computing is generally used to solve problems with massive amounts of data to consider – a need as companies continue to collect more and more data.

13. Game Development

Recommended Courses: <u>2D Game Design and Development</u> <u>Essential Training</u>, <u>Careers in the Game Industry</u>, <u>C# for Unity Game</u> <u>Development</u>

Why it matters, in one sentence: In yet another sign of providing a better experience for digital users, the demand for those who can develop compelling online games remains strong.

14. Social Media Marketing

Recommended Courses: <u>B2B Foundations: Social Media</u> <u>Marketing</u>, <u>Marketing on Instagram</u>, <u>Social Media Marketing: Social</u> <u>CRM</u>

Why it matters, in one sentence: Social media continues to be a popular way to communicate with others digitally, as new platforms disrupt the market.

15. Animation

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Recommended Courses: <u>Animation Foundations:</u> <u>Fundamentals</u>, <u>Animation Foundations: Gesture</u>, <u>Maya 2018: Bifröst</u> <u>Fluids</u>

Why it matters, in one sentence: No surprise to see animation on the list, considering the surge of video traffic and the increasing prevalence of the GIF.

16. Business Analysis

Recommended Courses: <u>Business Analysis Foundations</u>, <u>Agile</u> <u>Requirements Foundations</u>, <u>Learning Digital Business Analysis</u>

Why it matters, in one sentence: Similar to data-driven decision making, more and more companies are relying on analysts to help them guide strategic investments.

17. Journalism

Recommended Courses: <u>Ninja Writing: The Four Levels of Writing</u> <u>Mastery, Shane Snow on Storytelling</u>, <u>Editing Mastery: How to Edit</u> <u>Writing to Perfection</u>

Why it matters, in one sentence: Once a dwindling skill, journalism isn't just for journalists anymore as marketing and content teams alike vie for people who can tell compelling stories.

18. Digital Marketing

Recommended Courses: <u>Marketing Tips</u>, <u>Brand and Marketing</u> <u>Integration</u>, <u>Marketing Foundations</u>: <u>Growth Hacking</u>

Why it matters, in one sentence: With the rise of digital, it's no surprise to see digital marketing as the most in-demand marketing skill on the list.

19. Industrial Design

Recommended Courses: <u>Industrial Design Foundations</u>, <u>Design</u> <u>Foundations: Prototyping and Manufacturing</u>, <u>Product Design: From</u> <u>Sketch to CAD</u>



Why it matters, in one sentence: The demand for those who can design something that is both practical and eloquent will never go away.

20. Competitive Strategies

Recommended Courses: <u>Developing a Competitive</u> <u>Strategy</u>, <u>Business Development Foundations: Researching Market</u> <u>and Customer Needs</u>, <u>Business Development Foundations</u>

Why it matters, in one sentence: Virtually all companies are facing increased competition, with organizations starved for people who can help them stay abreast and ahead of their competitors.

21. Customer Service Systems

Recommended Courses: <u>Handling Abusive Customers</u>, <u>Customer</u> <u>Service in Your First Retail Job</u>, <u>Building Rapport with Customers</u>

Why it matters, in one sentence: In a world where one bad experience can lead to a tweet the whole world sees, consistent customer service is increasingly paramount.

22. Software Testing

Recommended Courses: <u>Test Automation Foundations</u>, <u>Behavior-</u> <u>Driven Development</u>, <u>Scripting for Testers</u>

Why it matters, in one sentence: New softwares are hitting the market at recordnumbers – requiring more and more people who can ensure they actually work.

23. Data Science

Recommended Courses: <u>Data Analytics for Pricing Analysts in</u> <u>Excel</u>, <u>Data Science Tools of the Trade: First Steps</u>, <u>Data Science</u> <u>Foundations: Data Engineering</u>

Why it matters, in one sentence: An in-demand skill for the past several years, there is still a strong need for those who can make sense of a magnitude of data.

24. Computer Graphics

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Recommended Courses: <u>Learning OpenGL</u>, <u>AutoCAD Mechanical</u> <u>Essential Training</u>, <u>AutoCAD: Advanced 3D Modeling</u>

Why it matters, in one sentence: As a sizeable part of our digital world goes from 2D to 3D, companies are looking for people who can foster that transition.

25. Corporate Communications

Recommended Courses: <u>Crisis Communication</u>, <u>Writing a Press</u> <u>Release</u>, <u>Public Relations Foundations: Media Training</u>

Why it matters, in one sentence: With social media, local mistakes can lead to global outrages, requiring people who can manage difficult situations.

Methodology: "The skills companies need most" was determined by looking at skills that are in high demand relative to their supply. Demand is measured by identifying the skills listed on the LinkedIn profiles of people who are getting hired at the highest rates. Only cities with 100,000 LinkedIn members were included.



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