



# Life-Skills

**Description:** NICEF, UNESCO and WHO list the ten core life skill strategies and techniques as: **problem solving, critical thinking, effective communication skills, decision-making, creative thinking, interpersonal relationship skills, self-awareness building skills, empathy, and coping with stress and emotions.**

We all need a set of core **life skills** (or, **adult capabilities**) to manage work, family, and relationships successfully. These **skills** include planning, focus, self-control, awareness, and flexibility.

## Community Attributes:

| Thoughts   | Life-Skills / Actions  |
|--|--|
| <b>Wisdom:</b> good decisions and taking the path that provides value to all (society) | Thinking skills (creative, critical, system), SEL learning, Decision making, Reflection, Innovation                                |
| <b>Community:</b> People and relationships count                                       | <b>Listening skills, communication skills, teamwork, Interpersonal skills, Relationship, Measurements, Trust, Honesty, Empathy</b> |
| <b>Social justice:</b> leaving the world a better place than you found it              | Problem solving skills, positive outlook, Curiosity, Process skills, Executive functions   |
| <b>Purpose:</b> Sense of direction that you achieve, the goals you set                 | Put first things first, Pro-active outlook, Begin with the ends in mind, and Win-Win for all, Time-management, Project planning,   |

The Following are readings documents regarding Life-Skills:



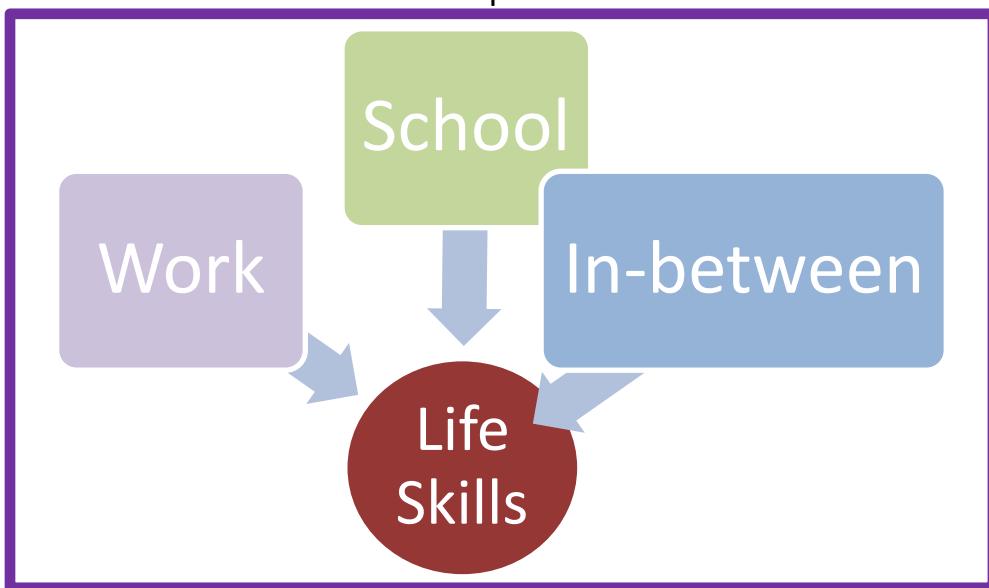


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## Soft-Skills ...How can we help high school and college students,

drop outs and young workers achieve better lives and understand the work environment? Teach them the soft-skills of life. See work as a career that you can continuously get better. The training will be integrated with a “mindfulness approach” (You have control over your actions):

**Objective:** Offer a set of courses that demonstrates the fundamentals of the various soft-skills and a follow up method for success.



**The top four skills needed to get a good job are: ... The Global**

Achievement Gap, Tony Wagner, co-director of the Change Leadership Group, Harvard School of Education

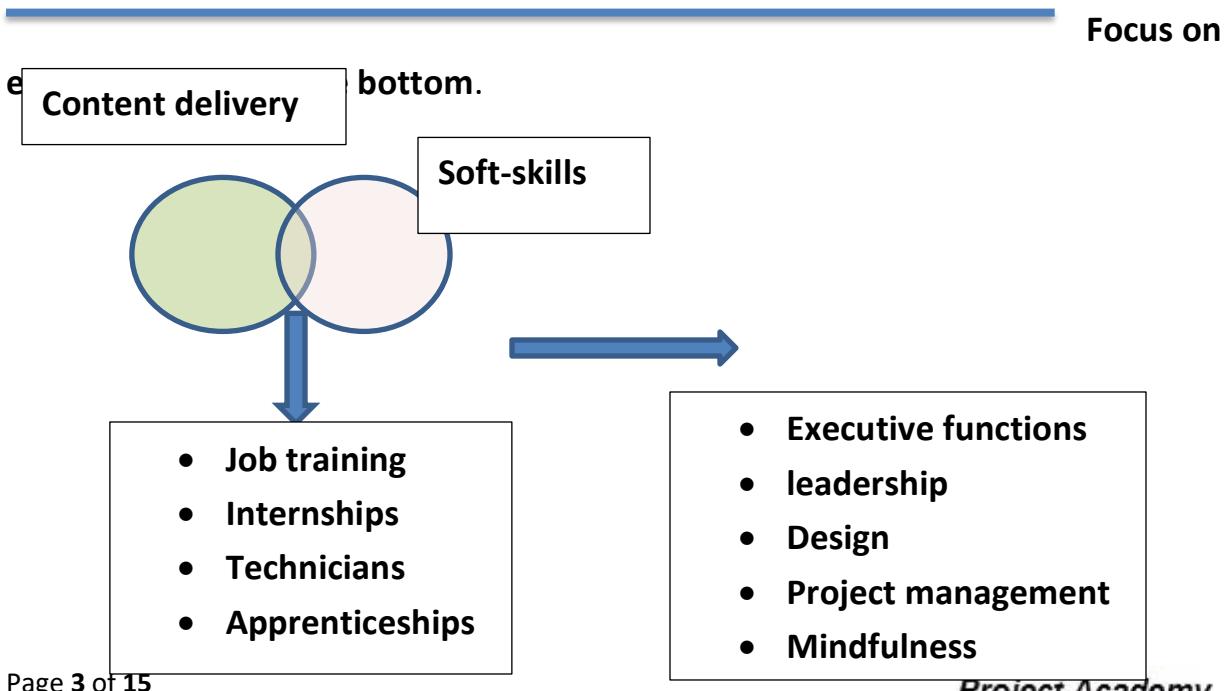
- Critical thinking and problem solving,
- Collaboration and leadership,
- Agility and adaptability,
- Initiative and entrepreneurialism

**Most faculty understand the need to help students develop these abilities, but feel that they are being pushed into coming up with short-term strategies (such as grading rubrics) to improve student performance in the classroom at the expense of developing sustainable, higher order thinking skills.**



# Examples of the Soft-Skills:

- Character Development
- Work in Teams ... Collaboration, decision making, brain writing
- Communication Skills... Presenting yourself, empathy for the other person's view, customer focus, thinking with clarity and precision
- Problem framing and solving, understanding what is the true problem and tinkering with ways to solve the problem
- Habits of Mind ... Persistence, problems as opportunities, finding humor, accuracy in your work, remain open to continuous learning
- Respectful dealing with others ( Professionalism )
- Dialogue ... 6 Hats How to create dialogue and not shouting matches.
- Entrepreneurships / Innovation, business processes
- Brain Plasticity ... we continuously are able to learn new things
- Thinking skills ... Questions, creative and critical thinking, meta-cognitive reflection and system thinking. Quality focus and feedback
- Leadership ... What is it and how does it differs from management.
- Work Ethic and Professionalism



- Get a partnership with industry that provides career opportunity if we provide a person with good soft-skills. Retail stores, Warehouses, etc.
  - Relationship with non-profits that focus on this area.
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## Example Course Details:

| Session | Major area  | Theme   |
|---------|---|---|
| 1       | Introduction / Creating a learning collaborative in the classroom / pre-Assessment of their knowledge and thinking skill awareness                                  | Attributes, Values, Teacher Skills and the relation to excellence in academics and the larger world of work.<br>Developing the outcome goals for the class.   |
| 2       | Self-Assessment<br><br>Quality focus Understand why you did certain things, What can you learn from your actions to improve<br><br>How can you use data to improve? | <p>The radar chart displays various personality traits and their corresponding percentages. The traits are arranged in a circle, and the percentages are as follows: Assurance (68%), Power (61%), Visionary (51%), Resourcefulness (64%), Communication (46%), Extraversion (39%), Sociability (28%), Empathy (68%), Self-Control (100%), Conscientiousness (89%), Rationality (96%), and Assurance (68%).</p> |
| 2       | Work in teams   | Part of Team Project ...Collaboration, decision making, brain writing (brainstorming)   |
| 3       | Problem framing and solving<br><br>Empathy  | Part of Hands on Learning ... understanding what is the true problem and tinkering with ways to solve the problem   |
| 4       | Creative and critical thinking skills around the design process   | Learn the tools of brainstorming, brain-writing, and decision making for divergent and convergent processing skills   |
|         | Project Planning, Execution and Measurement   |   |



|    |   |  |
|----|---|--|
| 5  | <p><b>Brain Plasticity</b></p> <ul style="list-style-type: none"> <li>• Carol Dweck, Ph.D</li> <li>• Claude M. Steele Ph.D</li> </ul> <p><b>Mindfulness</b></p>                           | <p>... we continuously are able to learn new things</p> <p>Two 30 minutes discussions spent on a single idea: <b>that the brain is a muscle</b>. Giving it a harder workout makes you smarter.</p>   |
| 6  | Habits of Mind  | Built into projects and continuous discussion  |
| 7  | Infusion of thinking skills   | Create an appreciation for life-long learning by providing opportunities to develop creative and critical thinking skills  |
| 8  | Dialogue  | <p>... 6 Hats How to create dialogue and not shouting matches.</p> <p>Using dialogue question</p>  |
| 9  | Professionalism   | Respectful dealing with others   |
| 10 | Entrepreneurships / Innovation  | Business processes... Persistence, <b>problems as opportunities</b> , finding humor, accuracy in your work, remain open to continuous learning   |
| 11 | <p>Community support</p> <p><b>Job training</b></p> <ul style="list-style-type: none"> <li>• <b>Internships</b></li> <li>• <b>Technicians</b></li> <li>• <b>Apprenticeship</b></li> </ul> | <ul style="list-style-type: none"> <li>• Get a partnership with industry that provides career opportunity if we provide a person with good soft-skills. Retail stores, Warehouses, etc.</li> <li>• Relationship with non-profits that focus on this area.</li> </ul> |
| 12 | <p>On-Going Follow up</p> <p>Provide the student Scaffolding tools to continuously improve and collaborate with others</p>  | <ul style="list-style-type: none"> <li>• Scaffolding tools</li> <li>• On-line Collaboration</li> </ul>   |



In her research, Duckworth examines two traits that predict success: **grit**, the tendency to sustain interest and effort in pursuing long-term goals, and **self control**, the regulation of behavioral, emotional and attentional impulses. To Duckworth, grit allows people to pursue challenges over the course of years. Self control, on the other hand, helps us battle “hourly temptations.”

## Reference Documents:

### Habit of Mind

|  |   |   |  |
|--|---|---|--|
| <b>1. Persisting</b>                               | <b>5. Metacognition</b>                             | <b>9. Thinking and communicating with clarity and precision</b> | <b>13. Taking responsible risks</b>              |
| <b>2 Managing impulsivity</b>                      | <b>6. Striving for accuracy</b>                     | <b>10. Gather data through all senses</b>                       | <b>14. Finding humor</b>                         |
| <b>3. Listening with understanding and empathy</b> | <b>7. Questioning and posing problems</b>           | <b>11. Creating, imagining and innovating</b>                   | <b>15. Thinking interdependently</b>             |
| <b>4. Thinking flexibly</b>                        | <b>8. Applying past knowledge to new situations</b> | <b>12. Responding with wonderment and awe</b>                   | <b>16. Remaining open to continuous learning</b> |

<http://www.habitsofmind.org/content/back-back-strategy-used-enhance-habits-mind>

| <b>Another View</b>                          |                              |  |
|--|------------------------------|--|
| <b>Appreciation of beauty and excellence</b> | <b>Curiosity</b>             | <b>Grit (persistence and resiliency)</b> |
| <b>Bravery</b>                               | <b>Fairness</b>              | <b>Hope (optimism)</b>                   |
| <b>Citizenship</b>                           | <b>Forgiveness and mercy</b> | <b>Humility/modesty</b>                  |
| <b>Creativity</b>                            | <b>Gratitude</b>             | <b>Humor</b>                             |
| <b>Integrity</b>                             | <b>Kindness</b>              | <b>Leadership</b>                        |



|                            |                            |                                     |
|----------------------------|----------------------------|-------------------------------------|
| <b>Love</b>                | <b>Love of Learning</b>    | <b>Open-mindedness</b>              |
| <b>Perspective</b>         | <b>Prudence/discretion</b> | <b>Self-control</b>                 |
| <b>Social Intelligence</b> | <b>Spirituality</b>        | <b>Zest (energy and enthusiasm)</b> |
|                            |                            |                                     |

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**Massachusetts Definition of College and Career Readiness** Approved by Massachusetts Board of Elementary and Secondary Education on February 26, 2013; Massachusetts Board of Higher Education on March 12, 2013.

All high school students should develop a foundation in the academic disciplines identified in the Mass Core course of study,<sup>1</sup> build competencies for workplace readiness as articulated in the Integrating College and Career Task Force Report,<sup>2</sup> and focus on applying academic strategies to problem solving in diverse professional and life contexts, appropriate to individual student goals

- 1) Workplace Readiness
- 2) Work Ethic and Professionalism
- 3) Qualities and Strategies
- 4) Brain Plasticity
- 5) Problem definition and solving

### **Workplace Readiness**

Student preparation for college and career should emphasize career awareness, exploration and immersion as well as development of the foundational knowledge and skills necessary to successfully navigate the workplace. College and career ready students will demonstrate:

### **Work Ethic and Professionalism**

- Attendance and punctuality expected by the workplace
- Workplace appearance appropriate for position and duties
- Accepting direction and constructive criticism with a positive attitude and Response
- Motivation and taking initiative, taking projects from initiation to completion
- Understanding workplace culture, policy and safety, including respecting confidentiality and workplace ethics Effective Communication and Interpersonal Skills
- Oral and written communication appropriate to the workplace
- Listening attentively and confirming understanding
- Interacting with co-workers, individually and in teams<sup>3</sup>



Proficiency in these skills is common for success in all workplaces and should be viewed as the foundation upon which additional workplace and career skills are added based on the specifics of any job.

### **Qualities and Strategies**

Preparation for college and career should help students develop a wide range of quantitative and qualitative abilities that go beyond the minimum levels of competence needed for entry-level college courses and employment. In high school, students should demonstrate:

- Higher order thinking skills of analysis, synthesis, and evaluation
- The ability to think critically, coherently, and creatively
- The ability to direct and evaluate their own learning, be aware of resources available to support their learning, and have the confidence to access these resources when needed.
- Motivation, intellectual curiosity, flexibility, discipline, self-advocacy, responsibility, and reasoned beliefs

### **Strengths of character ... From The KIPP School Challenge! Zest**

Zest: Actively participates. Shows enthusiasm. Approaches new situations with excitement and energy.

### **Challenge! Grit**

Grit: Finishes what is begun. Sticks with a project or activity for more than a few weeks. Tries very hard even after experiencing failure. Stays committed to goals. Keeps working hard even when feeling like quitting

### **Challenge! Self Control (School Work)**

Self Control (school work) - Comes to class prepared. Remembers and follows directions. Gets work done right away instead of waiting until the last minute. Pays attention and resists distractions. Works independently with focus

### **Challenge! Self Control (Interpersonal)**

Self-Control (interpersonal) - Remains calm even when criticized or otherwise provoked. Allows others to speak without interruption. Is polite to adults and peers. Keeps temper in check.

### **Challenge! Optimism**

Optimism - Believes that effort will improve the future. When bad things happen, thinks about what could make it better next time. Stays motivated, even when things don't go well. Believes that you can improve on things you're not good at





Life

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| Life Skills   | Definition  | Where taught   |
|---|---|--|
| <b>Working as a Team</b>  | collaborate, get together, work as a team to achieve a common goal.   | Beginning of the project. Lots of life skills are in this.   |
| <b>Negotiation</b>  | Give & Take   | <ul style="list-style-type: none"><li>Setting learning targets</li><li>Organizing the team roles</li></ul> |
| <b>Decision making</b>  | Choice, selection   | Selecting between the two finalist ... <b>show tutorial</b>  |
| <b>Study skills</b><br><br><b>teach students how to use study skills:</b><br><br><a href="http://www.studyskills.com">www.studyskills.com</a> | <ul style="list-style-type: none"><li>manage time</li><li>be organized</li><li>improve reading comprehension</li><li>listen effectively</li></ul> | During the meeting:<br><br>Listening, communicating and expression   |



| Life Skills   | Definition   | Where taught  |
|---|--|---|
|   | <ul style="list-style-type: none"> <li>• take more comprehensive notes</li> <li>• communicate more effectively in written and oral expression</li> </ul>   | Prepare for presentations<br>Planning process<br>Scheduling processes |
| <b>Innovation</b>   | Improvement, invent, advance   | During reflection, How can I make a process better?                   |
| <b>Entrepreneurship</b>   | Creating value where there was none!   | During reflection.  |
| <b>Learning from failure</b><br><br>This reminds me of IDEO's philosophy of "fail early and often to succeed at the end". | Not success, dissatisfaction<br>Dyson argues that there is more we can learn from failures than from successes. Failure is a dress rehearsal for success. I am always struck by James Dyson's claim that he built 5,127 prototypes before he got it right. | Rapid prototyping solutions and seeing what works.                    |
| <b>Risk taking/ Stretch goals</b>   | Possibility, Chance Probability  | Strive for more innovative solutions, <b>Shaping process</b>          |
| <b>Planning</b>   | Arrangement, scheduling, forecasting   | Developing plan for World project                                     |
| <b>Measurements/ feedback</b>   | Extent, coverage, range  | Setting learning goals, How do we validate? Balanced scorecard        |
| <b>Process methods</b>  | Method, course of action, procedure  | Problem solving process, Decision process, <b>Use tools</b>           |
| <b>Continuous improvement/ Quality</b>  | Value, worth, excellence   | Continue to make the process or results better                        |



| Life Skills  | Definition   | Where taught   |
|--|--|--|
|  |  | Quality plan review  |
| <b>Collaboration</b>   | Relationship, teamwork   | During team meeting, <b>6-hat exercise</b>   |
| <b>Self-control/ Values</b>  | Ethics, morals, principles, Will-power, restraint  | Conduct one-self with others, develop a set of values to operate with  |
| <b>Character traits</b><br><a href="http://character.org/">http://character.org/</a>   | Personality,   | defines “character” comprehensively to include thinking, feeling, and doing  |
| <b>Thinking skills</b><br>Thinking does not occur spontaneously but must be evoked by problems and questions or by some perplexity; confusion or doubt ... <b>John Dewey</b> | What the term refers to is the human capacity to think in conscious ways to achieve certain purposes. Use of the mind to form thoughts, to reason, to reflect. | Problem solving process, Wall hanging, Done thru facilitation<br><b>Creative thinking</b><br><b>Critical thinking</b><br><b>Meta-cognitive reflection</b><br><b>Questioning</b><br><b>System thinking</b>  |
| <b>Time management</b> ...MIT<br>(Most important Task)   | Point in time, control, schedule MIT first on list   | Setting schedule, follow it, Part of planning process  |
| <b>Financial literacy</b>  | Monetary, Economic, Fiscal, Mastery, Knowledge   | Planning, cost structure <ul style="list-style-type: none"> <li>• Become a critical consumer, loans</li> <li>• Risk management</li> <li>• Income</li> <li>• Money management</li> <li>• Planning, saving and investing</li> <li>• Happiness quotient ... How do you measure it?</li> </ul> |



| Life Skills                | Definition   | Where taught                                       |
|----------------------------|--|--|
| <b>Problem Solving</b>     | Challenge, solving, difficult  | Following the process in solving the World problem |
| <b>Social intelligence</b> | social rules, effective listening, people watching, social self-efficacy, image management | During the problem solving process                 |
|                            |  |  |

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## How to Think Outside the Box with Entrepreneurship Lesson Plans



How To Think Outside the Box with relationship to the e



### Thinking Skills relationship to the engineering Design Process

| Engineer design process*      | Thinking skills   |
|-------------------------------|---|
| Identify the need or problem  | <ul style="list-style-type: none"> <li>• Compare / Contrast</li> <li>• Decision process</li> <li>• Drawing Conclusions</li> </ul>   |
| Research the need or problem  | <ul style="list-style-type: none"> <li>• Classification</li> <li>• Sequencing</li> <li>• Critical Thinking</li> <li>• Compare / Contrast</li> <li>• Root Cause</li> </ul> |
| Develop possible solution (s) | <ul style="list-style-type: none"> <li>• Brainstorm</li> <li>• Critical Thinking</li> </ul>   |





|                                      |   |
|--------------------------------------|---|
|                                      | <ul style="list-style-type: none"><li>• Root Cause</li></ul>  |
| Select the best possible solution(s) | <ul style="list-style-type: none"><li>• Compare / Contract</li><li>• Classification</li><li>• Drawing Conclusions</li><li>• Problem Solving</li></ul> |
| Construct a prototype                | <ul style="list-style-type: none"><li>• Classification</li><li>• Drawing Conclusions</li><li>• Problem Solving</li></ul>                              |
| Test and evaluate the solution(s)    | <ul style="list-style-type: none"><li>• Compare / Contract</li><li>• Classification</li><li>• Drawing Conclusions</li><li>• Problem Solving</li></ul> |
| Communicate the solution(s)          | <ul style="list-style-type: none"><li>• Compare / Contract</li><li>• Classification</li><li>• Drawing Conclusions</li></ul>                           |
| Redesign                             | <ul style="list-style-type: none"><li>• Brainstorm</li><li>• Compare / Contract</li><li>• Classification</li><li>• Drawing Conclusions</li></ul>      |

\* Massachusetts Curriculum Frameworks, Science and Technology/Engineering October, 2006

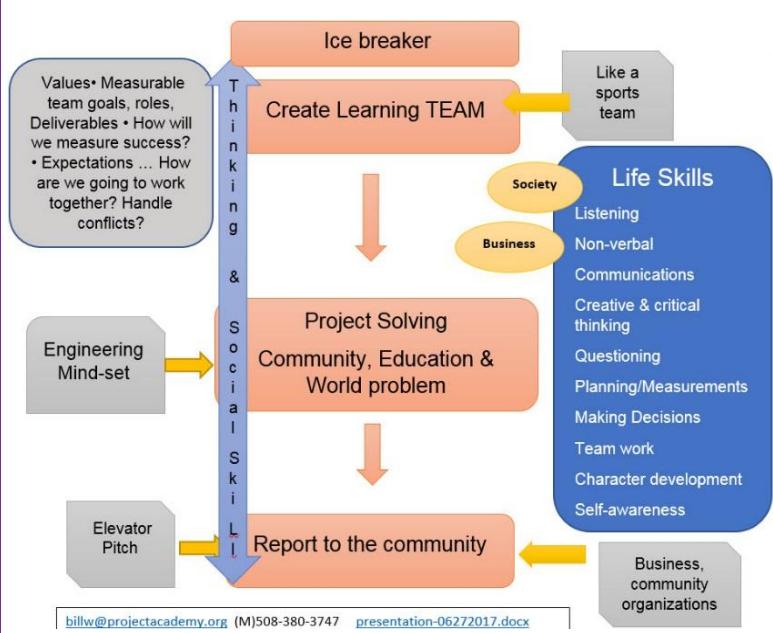
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**Soft Skills** = personal attributes that enable someone to interact effectively and harmoniously with other people.



## KEY COMPONENTS TO TEAMWORK:

- ▶ Respecting others
- ▶ Active listening
- ▶ Being reliable
- ▶ Actively participating
- ▶ Communication with your team members
- ▶ Solving problems as a group

## KEY COMPONENTS TO SOCIAL SKILLS:

- ▶ Interpersonal skills
- ▶ Controlling your emotions
- ▶ Socializing at work
- ▶ Networking
- ▶ Responding to conflict
- ▶ Helping customers

## KEY COMPONENTS TO CRITICAL THINKING:

- ▶ Gathering information
- ▶ Analyzing information
- ▶ Applying information
- ▶ Forming a hypothesis
- ▶ Decision making
- ▶ Problem solving



## **KEY COMPONENTS TO ATTITUDE:**

- ▶ Determining to have a positive attitude
  - ▶ Keeping your focus
  - ▶ Doing your best
- ▶ Responding to guidance and direction
  - ▶ Controlling your emotions
  - ▶ Being flexible

## **KEY COMPONENTS TO COMMUNICATION:**

- ▶ Verbal communication
  - ▶ Listening
- ▶ Nonverbal communication
- ▶ Written communication
- ▶ Emotional awareness
- ▶ Communicating in difficult situations

## **KEY COMPONENTS TO PLANNING AND ORGANIZING:**

- ▶ Prioritizing
- ▶ Time management
- ▶ Coordinating resources
  - ▶ Delegating
  - ▶ Creating systems
  - ▶ Planning ahead

- ▶ Կառավարման սրբություն
- ▶ Համակարգելու մեջամտություն

## **KEY COMPONENTS TO PROFESSIONALISM:**

- ▶ Knowledge of workplace expectations
- ▶ Personal responsibility
  - ▶ Workplace ethics
  - ▶ Physical appearance
  - ▶ Using proper language
  - ▶ Minding your manners

